

GLOBAL COMMODITY ANALYTICS & CONSULTING

2022 PRODUCT SERVICES INFORMATION



Mike Zuzolo—President & Founder

Having been an NFA Reg. Commodities Rep. since 1995, Mike's independent analysis has become well-known in the commodity industry. Mike's comments are often features in major newswires including the AP, Bloomberg, Reuters, and Dow Jones. Mike is also a featured analyst for WILL-Univ. of IL as well as Brownfield, Rural Radio Network, WNAX & RRFN radio stations. You can see his comments in the major business publications such as WSJ & Barron's.

Cary Heidesch—Nashville Branch Office Since 2020

Cary has a 30-year career working with businesses of all sizes and has developed strategies to lower their risks. He helps them understand their cash flow and opportunities for growth. Being raised on a family farm impressed upon Cary the challenges and risks in agriculture. Cary is armed with an MBA and MS in Business Analytics and is licensed for commodity trading through the NFA.

“Gaining A Deeper Insight Into Commodity Analysis”

Commodities Have Become a Global Asset-Class: How Can Your Business Compete & Be Prepared?

Because of our Independent Analysis & Macro-Micro research, we help you make better, more-informed decisions for your business.

Now, more than ever—whether you are an investor or a hedger—*Consistent, Pertinent, and Clear Analysis* is needed in order to navigate through commodities. Our analysis & recommendations strives to remove emotion and doubt, and replace them with decisions using risk-management principles, and a focus on profit/acre & profit/head.

With independent analysis and research focused upon the Medium-Term, Global Commodity Analytics & Consulting LLC is committed to this goal with each investor & client—no matter what level of expertise and knowledge the client may have about commodity markets. The hallmark and core of our research is to strive toward bridging the macro-economic fundamentals and the micro-economic fundamentals, which are so tightly inter-twined in today's commodity sector. It is here that our services could make a substantial, positive difference for your business. For instance, our concept of “Undervalue” and “Overvalue” price points for specific commodities is tailored to assist investors and risk managers in averting market risk.



—Our Services—

EST. 2009

Brokerage Services *: Full-Service Brokerage for Hedge Clients.

There is no minimum for a hedge account. We offer competitive brokerage rates for volume/commercial clients. While we work primarily for and our analysis is geared toward bona-fide hedgers, if you are a speculator and wish to open a speculative account, please call for a one-on-one consultation.

2021 Cash-Only Consulting Services *: Flat fee-based per bushel consulting service with no brokerage account needing to be opened if that is the wish of the client. This is only open to Bona-Fide Hedge Clients.

.045 Cents/Bu. 50,000 Bu. or More During a calendar year

.065 Cents/Bu. 20,000 - 49,999 Bu.
.085 Cents/Bu. 10,000 - 19,999 Bu. [Min. \$800/Year]

—Cash Livestock Marketing Rates: \$3/Head For Hogs & \$5/Head For Cattle Marketings



** Both Hedge & Cash-Only Clients Receive All Subscription Material For Free + They Receive Webinars & Special Video & Audio Updates on the website. Unlimited Individual Customer Service Is Also Provided. See below for more information. See below for more information.*

Managed Cash/Limited POA Marketing: Limited Power of Attorney On Cash-Only Consulting As Well As Brokerage--I will "Pull The Trigger" For You

On Cash Hedges & You Still Have Control of Futures & Options. Call Mike For More Information & Rates: 866 471-2588

Annual Subscription Services: —A Level of Subscription For Everyone—

- ◆ \$340/Year Level 1 Subscription—for Weekly Market Brief w/Hedge Recommendations
- ◆ \$395/Year Level 2 Subscription—Weekly Market Brief & Daily Commodity/Weather Updates, Including Midday Audio Updates
- ◆ \$440/Year Level 3 Subscription—All Levels of Subscription Above + **"Voice Text Blast"** Hedge Recommendations

Structured Grain Product Hedges: *New in 2021...* Full-Service Structured Grain Cash-Hedges Are Now Being Offered. Why Go To Your Elevator When You Can Work with Us? Keep your brokerage & cash sales all in the same place to better track your profit/acre potential. Call Mike For More Details & Information: 866 471-2588

* Brokerage and Consulting Services are identical in terms of level of service to Hedge Clients by our firm. Both services include: (1) Initial risk management consultation and assessment based upon each individual's needs (such as storage capacity, crop insurance level, basis levels, etc.). At this stage, our firm and Hedge Client also agree to initial hedge price levels and quantity to hedge for the first increment, and whether the hedge will be done by cash and/or futures. (2) An Excel Spreadsheet is set-up by us, which will track hedge levels of each commodity along with price sold, and what type of contract was implemented. Data that we keep in this spreadsheet is only as good as what the client provides, so we request that copies of sales to elevators be made accessible to our firm, in order to assure more accuracy. (3) Both Brokerage and Consulting Services include unlimited toll-free access by phone, VOICE-BLASTS on recommendations, as well as all research provided by the website--including all that is described in the highest level of subscription services.



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